



The 3rd Conference and Exhibition - Oil Spill Response Workshop (OSRW2013)

第三届溢油应急国际研讨会暨展览会

26-27 June, 2013 Beijing, China

Sponsorship Opportunity

Organizer



东方尚能咨询机构 (Topco)
The Oriental Pro-Energy Consulting Organization

Official Media



Oil Spill China
中国溢油应急网

《溢油周刊》

Supported by

- International Spill Control Organization (ISCO)
- The International Tanker Owners Pollution Federation (ITOPF)
- Oil Spill Response Limited (OSRL)
- China Maritime Search and Rescue Center, Maritime Safety Administration of China (MSA)
- Environmental Engineering Tech Assessment Center, Ministry of Environmental Protection of China (MEP)
- Ship Pollution Prevention Committee, CIN (SPPPC)
- Marine Pollution Prevention Association (HSFWR)

Last Sponsors

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Sipo Environmental Sciences Technology Development Co.,Ltd.

Sino-Gas & Oil Technology Co., Ltd.

Shanxi Rui Hai Li Jun Environmental Technologies Co., Ltd.

Extreme Spill Technology (EST)

Welcome to join us...

About

OSRW Conference

About

OSRW Exhibition

About

OSRW Sponsor

About

OSRW Sponsorship

About

Us

OSRW 2013 will Feature on

- Spill prevention and response for oil exploration and production in offshore and subsea
- Spill response for vessels and ports
- Preparedness and restoration
- Spill monitor and test
- Hazardous chemicals spill response
- Regulation, legislation and insurance

The Technical Sub-sessions

1. Skimmer Session
2. Oil Containment Boom Session
3. Oil Spill Monitoring Session
4. Oil Spill Detection Session
5. Dispersant Session

Testimonials

I feel very honored to attend this event. It demonstrates great importance to environment issues attached by China. I hope to take part in next time.

Dr Michael O'Brien Technical Team Manager, ITOFF

It's my second time to attend OSRW. I'd like to express a warm congratulation for its success. It will be significant to promote Chinese spill response technologies and cooperation. MSA will support OSRW 2013.

Zhou Min Vice Director General,
Maritime Safety Administration (China MSA) Director, Office on Duty of China SAR

Well organized and excellent topics and very professional. It is a significant event for Chinese spill industry and provides a good platform and opportunity for communication and exchanging. Looking forward to participating in OSRW 2013

Dr James Zhang Chief Technical Adviser
China Offshore Environmental Services Ltd.

About OSRW Exhibition

High-end Equipment
Innovative Technology



OSRW 2013 is not just only an exhibition :

- To gather the most specialized visitors over the world
- To offer the meaningful display platform
- To achieve a face to face communication with Buyers
- To introduce the buyers with orders to the exhibitors



Book Now for the limited booth

+8610 - 58634346



Why OSRW 2013?

- ✓ The largest event of its kind in China
- ✓ The leading platform for spill prevention, preparedness, response and restoration
- ✓ A good opportunity for business, knowledge, information and cooperation

The choice is yours

Our unique events take place around the globe and across the calendar covering a range of key industry themes. We offer a wealth of sponsorship and branding initiatives, and we can help you find the ideal timing, cost and theme that will work perfectly for you.

What benefits you can get from this sponsorship :

Get closer to your target in specific niche markets

Enhance your image and collect clients' feedbacks

Heighten visibility and directly drive sales

Differentiate you from your competitors

Fit perfectly with your other marketing activities

AS a Sponsor, you can benefit from:

Pre-event	Steering Committee + Executive Interview + Advertisement
At the Event	VIP channel for Buyers & Suppliers + Onsite Advertisement
Post-event	Company Visit + Gala Events

Limited Seats



We are looking for sponsors of...

Diamond

Platinum

Gold

Coffee Break

Luncheon

Cocktail Reception

Dinner

Keynote speech

Booth

Onsite materials

Page 08

Page 09

Page 10

Exclusive Sponsor

Rights and interests	Company name & logo	Advertisements			Attendance		More rights		FEE
	It will appear in:	Roll up Banner Display	Booth	Keynote Speech	For FREE	Delegates invited by sponsor	Acknowledgement in opening welcome speech	Continuous video	US\$
Diamond	√ Posters	4	6m ²	√	8 passes	50% discount (≤5 person)	√	√	16,000
Platinum	√ Media advertisements								
	√ Official event website								
Gold	√ Proceedings	3	6m ²	√	5 passes	40% discount (≤3 person)	×	×	12,000
	√ Backdrop	2	6m ²	×	3 passes	30% discount (≤3 person)	×	×	8,800
√ Slide main screen									
	√ Roll up banners								

Tips :

Roll up Banner Display includes: Roll up, banner and X rack. All just can be showed outside of the conference hall.

Page 11 to 19 will show you about the design and some cooperation with sponsors former years.

The specific design and more details should be re-customized according to your requirements.

Client Entertainment Sponsor

Rights and interests	Company name & logo	Advertisements			Attendance	More rights		FEE
	It will appear in:	Roll up Display	Information distribution	VIP Seat	For FREE	Appreciation Speech	Video Display	US\$
Coffee Break	√ Posters	2	x	x	2 passes	x	x	3,100
Luncheon	√ Media advertisements	1	x	x	5 passes	x	√	6,300
	√ Official event website							
Cocktail Reception	√ Proceedings	2	x	x	3 passes	2 mins	x	5,700
	√ Backdrop							
Dinner	√ Slide main screen	4	√	ONE	8 passes	10 mins	√	15,000
	√ Roll up banners							
	√ Table Cards							

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Onsite Materials Sponsor

Rights and interests	Company name & logo	Advertisements			FREE Pass	FEE	Notes
	It will appear in:	Roll up Display	Booth	Proceedings		US\$	
Technical Speech	√ Posters √ Media advertisements √ Official event website √ Proceedings √ Backdrop √ Slide main screen √ Roll up banners √ Onsite Materials- sponsored	x	x	x	2 passes	4,800	4 sponsors only 20mins for a speech
Door Gift		1	x	x	1 passes	1,600	Share with each participant
Badges		x	x	x	1 passes	1,500	
Handbags		x	x	x	2 passes	6,200	
Notepad & Pen		x	x	x	1 passes	1,500	
Disk		x	x	x	x	1,300	
Roll up Display		1	x	x	x	800	To be showed outside of the conference hall
6m² Booth		2	1	Inside page	2 passes	4000 / 5000	Before 1, May/ After 1, May

Tips :

Page 11 to 19 will show you about the design and some cooperation with sponsors former years.

The specific design and more details should be re-customized according to your requirements.

Door Gift is offered by Sponsor.

Company name & logo

Posters

Media advertisements

a topco event

The 2nd Oil Spill Response Workshop (OSRW 2012)
第二届溢油应急国际研讨会

2012年12月12日 中国 北京中奥马哥亨罗大酒店

— Promoting the Technology Innovation & Cooperation
加强国际合作 推动技术创新

主办机构

topco The Global Oil Spill Response
Clearing Organization
国际溢油应急机构

特别鸣谢

ITOPF **IFOPC** **Oil Spill Response** **国际溢油应急协会**

媒体支持 **China Daily** **中国日报**

赞助商

VTCA **Vikoma** **中石油** **中石化** **中海油** **BP**

主办方: 国际溢油应急机构 (Topco) 地址: 北京中奥马哥亨罗大酒店29号海江亭楼201号或2502室
电话: 86-10-6583 4348 传真: 86-10-6583 2291 邮箱: info@topcoevents.com 网址: www.aoltopco.com

upstream
CHINESE WEEKLY

世界石油天然气上游工业专业周报
上游资讯

2012年3月26日出版 12/11期

天然气市场

工商银行或将退出伊巴天然气等项目

伊朗-巴基斯坦天然气管道项目已遭搁置。在能源部、中国工商银行和巴基斯坦政府共同完成的项目提供12.5亿美元的融资。

该项目已融资10多亿美元。大约两年后当印度退出该项目时，伊朗和巴基斯坦重新谈判将提供管道。目前伊朗和巴基斯坦已达成协议。

由于电力短缺，巴基斯坦重新谈判和公众示威。

工商银行之前提交过标书，希望成为这个管道项目的承包商。但巴基斯坦政府最近决定与一家中国承包商合作。这个项目将由中国和巴基斯坦政府共同出资。

巴基斯坦石油和天然气部表示，工商银行退出项目。该银行不是一种能源来源。包括政府在内的利益相关者正在寻找替代方案。这个项目可能不会进行。

（来源：《上游资讯》03/26/2012第2版）

雪佛龙Gendalo-Gehem浮式生产装置招标大牌公司云集

三家大牌公司正在竞争雪佛龙印尼Gendalo-Gehem天然气项目提供两座浮式生产装置。

最令人感兴趣的是，每家竞标组合都包括一家韩国制造商。因自给率和许可规定，这些韩国公司传统上重建印尼市场。

根据目前情况来看，这三家竞标团队组成情况如下：

- 意大利Saipem、印尼Tripetra加上韩国现代重工，并由新加坡SAM和印尼Comass提供支持。
- 美国巨头麦克唐纳-德索特公司 (McDermott) 携手印尼Singer Mulia，而

韩国的STX海洋造船公司 (STX Offshore) 和韩进重工 (Hanjin) 可能会参与其中提供船体支持。

英国佩特罗法石油工程公司 (Petrofac) 与印尼Inti Raya Perdana Teknik、马来西亚AMZ、韩国大宇造船海洋工程公司 (DSMZ) 合作，印尼Pt Pal和新日铁印尼公司 (Niscon) 或提供上部模块支持。

据了解，资格预审工作将于本周结束。雪佛龙计划在二季度发布招标邀请函。

消息人士称，韩国公司参与其中意味着这两座浮式生产装置很复杂且非

常大，可能超出了印尼的能力。据悉，根据印尼法规，这些韩国公司本身并不具备资格，而且印尼还有50%的自给率要求。然而，如果它们的竞标组合中有足够的印尼代表，那么这些韩国公司可被接受。

（来源：《上游资讯》03/26/2012第2版）

石油天然气勘探天然气生产国际论坛(中国)暨原油储运国际论坛暨国际装备采购高峰论坛

中国·北京 2012年4月16-18日

中国石油装备采购国际峰会

全球供应链管理变革：聚焦中国石化石油石化装备采购

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主办机构

topco **VTCA** **中石油** **中石化** **中海油** **BP**

支持机构

ITOPF **IFOPC** **Oil Spill Response** **国际溢油应急协会**

赞助商

Petrofac **AMZ** **DSMZ** **现代重工** **三星重工** **三星重工**

Company name & logo

Event web

Proceedings

Sponsors 赞助商






Event Bag Sponsor 大会物资赞助商 Gold Sponsor 黄金赞助商 Gold Dinner Sponsor 晚宴赞助商

ENGLISH

a topco event



The 3rd Conference and Exhibition - Oil Spill Response Workshop (OSRW 2013)
第三届溢油应急国际研讨会暨展览会

2013年6月26日 - 27日 中国 北京

预防及应对突发事件 促进合作 改善环境

会议介绍

大会致力于推动溢油先进预防与应急技术的应用与发展，促进行业间的合作，降低泄露事故的发生，减缓污染破坏，改善并修复环境问题。溢油应急国际研讨会（OSRW）经过两年的发展，已成为国内最专业的石油石化溢油预防及应急主题活动。

第三届溢油应急国际研讨会（OSRW 2013）将于2013年6月26-27日在北京举办。大会以“促进区域合作，应对突发事件，改善环境问题”为主题，内容涉及海上、陆上、内河及港口的油气与化学品泄露预防、应急及解决方案等。本届活动在去年的基础上，将不断丰富内容，细化议题，邀请更多的行业有影响力的机构及专家，预计将有近300人参加OSRW 2013。

同期举办的技术设备展览会，将展出最新的溢油监测、检测、回收等相关技术与设备。是行业专业人士，研究院所，溢油清污机构，石油石化企业等了解行业技术与设备采购的最佳平台。

参会主体

- 石油石化企业
- 政府主管部门
- 研究院所
- 技术及设备提供商
- 保险及法律服务机构
- 溢油回收及防污染治理服务单位

主要内容

- 海上及深水油气勘探生产中的溢油预防与应急响应
- 船舶及港口溢油应急
- 溢油监测与检测
- 危化品溢油应急响应
- 溢油回收与生态修复
- 气体泄露的处置
- 油中微量金属的溢油预防与应急响应
- 溢油相关法律、法规与保险赔偿

演讲嘉宾风采

a topco event

Keynote - Frank - OMA - Exhibition
主题演讲 - 开幕式 - 展览展示

16-18 April 2012 The Regent Beijing, China
2012年4月16-18日 中国·北京丽晶酒店

CSSOPE 2012

**China Sourcing Summit
On Petroleum Equipment
中国石油装备采购国际峰会**

Global Supply Chain Management Transformation:
Focus on Sourcing China's Petroleum and Petrochemical Equipment
全球供应链管理变革：聚焦中国石油化工装备采购

China Sourcing Workshop 中国采购洽谈课程
China Sourcing Lecture 中国采购高峰论坛
Gold Networking Reception 中国采购联谊招待会

Sponsors 赞助商






Media Partners 合作媒体



ORSW 2013 Web :

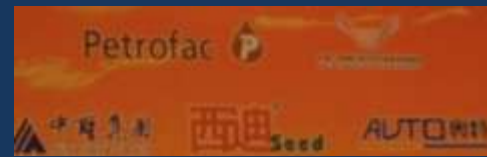
www.oilspillchina.com/osrw_2013/index.html

Company name & logo

Backdrop

Slide main screen

Roll up



Company name & logo

Backdrop

Slide main
screen

Roll up

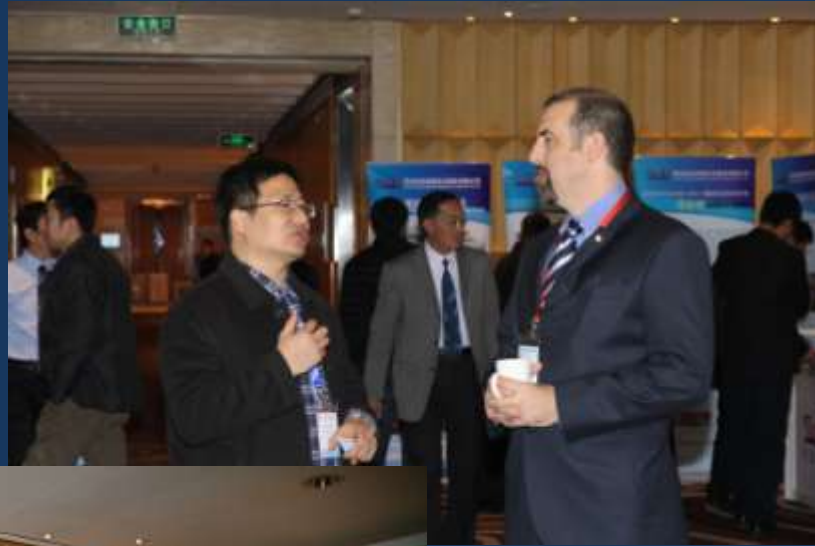


Advertisements

Roll up banner

Booth

Proceedings



SIEMENS



Answers for energy

智能科学的追踪动态变化， 一手掌控过程安全变更管理

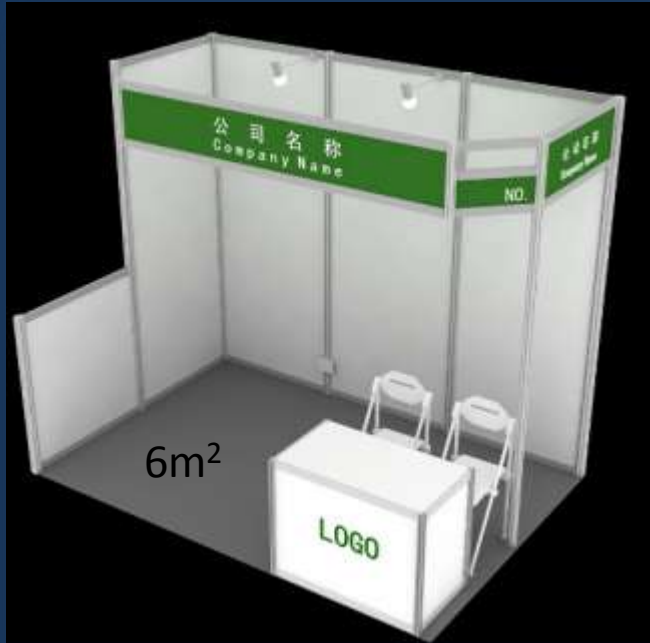
西门子过程安全变更经理 (PS Change Manager) 优化您的变更工作流程，简明且科学的安全管理模式让您的工作变得更加安全可靠。在确保工厂安全运行的同时提高企业的生产力，使企业的利润和能量可用性最大化。

Company name & logo

Backdrop

Slide main screen

Roll up



Exhibitor to introduce their production to buyers



Booth Visiting

Advertisements

Roll up banner

Booth

Proceedings







西门子以科学专业的能源咨询 为您打造安全的生产环境

Oil & Gas



西门子技术团队可与全球最佳供应商紧密合作，共同提升炼化天然气项目运营及完整的技术规范和标准编制，过程安全管理与优化，以及包括项目、工艺、购油、交输、仪表电气设计与工程实施在内的各个环节。

从装置设计到最终运营维护的全程责任，我们不仅负责的范围包括工艺和流程开发，且成本预算、可行性研究客户技术需求、成本和时间核算，风险评估以及环境因素等状况进行详细分析，并在项目的各个环节提供及时的决策。

从概念过程安全与设计了西药海服务可帮助您的安全管理系统进行适当的风险化设计，提供科学且完整的风险管理，目

某即时服务的信息共享，同时提升炼化其他服务，最大限度确保工厂经过安全、规范生产。

业务覆盖区域：

- 海洋与陆地环境油气生产
- 石油与天然气分离
- 天然气处理与加工
- 陆上油气开采
- 钻井与气举提高采收率
- 液化天然气 (LNG)
- 炼油
- 石化
- 天然气与液体输送管输
- 燃气发电

未开发地、海洋地与特殊环境

Answers for energy.



Slide screen in luncheon & cocktail reception



Disk



Roll up banner

For your reference...



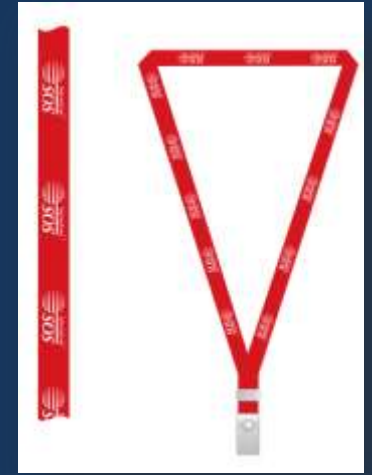
Gift - Bag



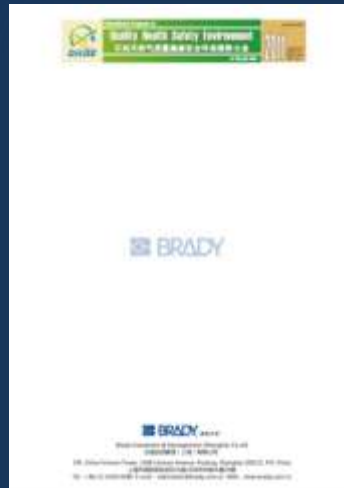
Gift - Mouse



Handbag Cover



Lanyard



Notepad & Pen

For your reference...



The Oriental Pro-Energy Consulting Organization
东方尚能咨询机构

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Fax: +86-10-58632291

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